



ONStor and Nexsan Announce Global OEM Agreement-Highly Reliable, Green NAS Solutions Open Up a New Range of Opportunities for Channel Partners and Expand Channel Presence

THOUSAND OAKS, Calif. and CAMPBELL, Calif., Sept 10, 2008 /PRNewswire via COMTEX/ -- ONStor Inc., a leading provider of clustered NAS solutions for primary and value-tier storage for enterprises and content-rich organizations, and Nexsan, a leading provider of energy-efficient, long-term storage, today announced that the two companies have entered into a worldwide OEM agreement that expands the companies' channel presence. As part of the agreement, ONStor will incorporate Nexsan's SATABeast and SATABoy storage systems into its Pantera line of NAS products. In addition, ONStor has certified the Nexsan SATABeast with the ONStor Bobcat and Cougar NAS gateways.

Nexsan and ONStor will leverage their strong reseller relationships to provide partners with high-density, energy-efficient solutions to help organizations of all sizes consolidate storage and keep pace with the massive growth of unstructured and fixed-content data.

"Our relationship with ONStor provides both organizations with an opportunity to expand deeper into the file-based data storage market with a differentiated product offering," said Jim Molenda, executive vice president of sales, Nexsan Corporation. "Combining Nexsan's highly reliable, green storage systems with ONStor's NAS gateway products open up a new range of sales opportunities for channel partners."

Jeanne Wilson, president of Condor Storage, a Nexsan and ONStor reseller, is excited about the OEM agreement. "We've been working with Nexsan for five years and we firmly trust their products," Wilson said. "They have the most advanced green storage capabilities in the industry with AutoMAID and the lowest AFR we've seen. Integrating Nexsan's reliable, green storage with ONStor's high-performance NAS technology opens up a new market of opportunities for us."

"Our companies' business goals are synergistic. We both want to increase channel sales while providing solution providers with the most competitive solutions to win business," said Tom Gallivan, senior vice president, worldwide sales at ONStor. "By combining forces with Nexsan, we feel ONStor is exceptionally positioned to offer partners a cost-effective, yet dense and energy-efficient NAS storage solution."

About Nexsan Products

SATABeast incorporates the highest storage density in the industry, accommodating up to 42TB in only 4U. Designed from the ground up to set new standards for high-capacity storage systems, SATABeast delivers the industry's best performance and cost-effectiveness in a scalable disk solution. With unparalleled density, availability and energy efficiency, SATABeast maximizes return on storage hardware investment. It is well-suited for a variety of storage applications, including fixed content storage and archiving, email, medical imaging, disk-based backup, digital video security, compliance and litigation support, and rich media.

SATABoy is a high-capacity (14TB in 3U) product that provides organizations with unparalleled

storage flexibility to meet real-world business objectives. It is highly scalable and enables cost-effective storage of large amounts of information online. In addition, SATABoy's exceptional performance ensures faster response times for mission-critical applications.

SATABeast and SATABoy are the first high-performance, high-capacity RAID storage systems to offer the energy-saving benefits of green storage without performance limitations, thanks to Nexsan's AutoMAID (Automatic Massive Array of Idle Disks) technology. AutoMAID capitalizes on idle time to save energy without compromising application performance.

Nexsan's product lines have consistently proven themselves to be the most reliable in the market. Nexsan has long deployed a stringent pre-release quality control process to ensure that customers receive data storage solutions with the highest quality and reliability. Moreover, Nexsan storage systems have a superior, unique vibration and cooling design that has been exhaustively tested and field-proven in over 17,000 systems and three product generations.

About ONStor Products

ONStor's Cougar, Bobcat and Pantera NAS products feature breakthrough architecture that combines n-way clustering, virtual file servers, and single-pool storage to deliver a simple, efficient, and scalable storage solution for unstructured data. The products offer storage managers advanced power management, the ability to scale to massive capacities at a greater density, plus file server consolidation features. They also offer up to 95 percent power savings compared to traditional direct-attached and networked storage environments. ONStor's products are deployed in enterprise data centers in industries such as geo-spatial mapping, medical imaging, and oil/gas, and in Web 2.0 companies that produce data sets ranging from very large image files to large amounts of user files.

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