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Condor Smart Storage News

This Month: Latency Discussed re:iSCSI, Private Cloud Computing -Will it Obsolete HA Arrays?, Tiering Strategies Explored

Condor Storage is a value-added reseller. We are direct with suppliers who manufacture and OEM their products to IBM, NetApps, Dell, Data Direct, Unisys and more. By architecting the proper solutions to meet pre-defined storage requirements, we are valuable to our clients.

Latency-the performance killer

Condor's newest affordable

iSCSI SAN offerings solve latency issues two ways: 1. By separating the iSCSI head from the arrays of drive banks, with multiple raid engines incorporated into each disk array attached or 2. By incorporating(4) TCPIP offload engines per raid controller, so in HA mode, that's (8) raid engines built into a more traditional JBOD iSCSI raid design. These sub \$20K solutions feature virtualization, replication, migration and the ability to mix and match SAS and SATA drives within one single chassis *or* with fibre channel drives.

Free WP: "**Extending VMware Infrastructure Value With Advanced SAN Services**", a very well done 20 page white paper.

[Contact Us!](#)

Will Private Clouds For Storage and Archival Obsolete HA Arrays? We suggest 4 Products for Evaluation That Cut Costs, Dramatically.

It's a daunting task amongst IT administrators to curb data storage growth amid hiring freezes and layoffs, while working with skeleton crews already. We offer some mind bending cost reduction [software] tools for our clients.

Parallel NAS

For any IT shop with lots of file based data, the solution is here to cut costs up to

7X. Continue to use your primary vendor storage and add inexpensive, non-HA systems while creating up to three copies of all files in your own hosted cloud. Compare Amazon S3's pricing per month vs. a 6 month ROI-which do you prefer? We'll show you this in our proposal. No beefy servers, **no HA hardware**, and spare parts can be swapped at your leisure. CY, that's taking the urgent out of urgency. Named "Top Cool Product in Storage, Gartner".

Shared Internal Storage

A software solution that virtualizes **internal** server storage, we first discussed this a year ago, now a "Cool Vendor in Storage" by Gartner. Test drive this product which allows users to share disks and arrays directly attached to, or embedded in servers as if they were part of an external virtualized array. You already know and appreciate the benefits of NAS, SAN and DAS, this takes the best elements of all three to give ultimate user satisfaction. This is especially true in cluster and blade server architecture where the unused internal disk capacity can amount to 20-30 TB.

Migration/Archival

According to Gartner, IT personnel can spend at least 50% of their time shovelling data around. For containing unstructured data growth on EMC, HDS, NetApps [and other] primary tiers, we have a solution that allows companies to easily set policies and migrate data from captive primary storage volumes to secondary tiers (SANs, HSMs, NAS, CAS, JBOD, etc) or Amazon (other) Cloud. IT admin. can centrally decide how to value data and assign storage status, and their policies are executed throughout the network automatically. Flexible to allow fine-tuning your rules to save maximum disk space while confirming that the policy will work as intended w/no user disruptions. (covering one's rear end) Migrate and archive files from their source volumes to any supported platform: Netware, Windows, Linux, UNIX and NFS. Best investment in tough times: Save time, save money, improve governance and maximize disk space. **Priced at \$3995 per server [involved in the migration process] w/no licensing per TB. restrictions.**

Archival Cloud to \$499/TB Disk, Tape, or Other

You can further increase your data redundancy by instituting an archival cloud. Our comprehensive CAS archiving solution handles everything from the initial migration of data from primary storage, to archive data management, access and sharing, security, and eventual retirement. Implemented as a software-only product, it can be paired with any Intel based server and heterogeneous storage to create a highly available storage platform that can scale to tens of petabytes in size. **From \$15,000 per TB./unlimited seats.**

EZ Evaluations arranged upon request on all products above, with full feature functionality. Test drive any software above w/Condor and if you purchase, receive a free Dell 9" Mini Netbook 8GB SSD, upon PO. (thru 4-30-09)



Condor Storage: Negotiating For Client Savings

The best prices often come from your resellers' insider positioning across vendors. Please let us negotiate on your behalf.

Promotions:

-SAS Arrays, Buy 2 SAS drives, get one free plus a \$1.00 NBD Service Agreement and ***free Dell Mini [8GB SSD] 9" Netbook thru 3-30-09.**

-SATA Arrays, prices have dropped, as low as \$499/TB. w/SAS attached option for MAC/Apple

-Falconstor, 6 months GOLD Maintenance for Free and price incentives in place

-SSD Drives, we have eval. programs w/three SSD vendors and free in/out freight for existing clients thru 04-09. *New clients, subject to credit approval.*

Current Webinar Topics:

1. Parallel NAS SW w/Commodity Disk-What Does This Provide Me?
2. Solid State Disk Options for Enterprise Computing
3. Two New iSCSI SAN's That Avoid Latency and Cost under \$20K
4. Benefits of Deploying FalconStor for Auto-Migration and DeDup

[Request Webinar or Project Assistance Now](#)

Contact Information

phone: 888-472-8028 or 928-284-2535

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